Monitoring **T**echnology **A**ssessment
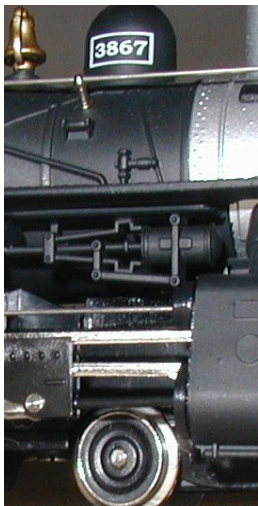
Your IT engine is steaming along. It's your business. How well is your IT monitoring technology doing today?

What is monitoring technology?

Over these last 20 years, the enterprise has amassed networking equipment, servers, applications, telecom equipment, and security controls. How do you know your enterprise is operating as expected? *Monitoring technology*. Many vendors provide software that monitors components of the enterprise. Most software is narrowly focused, some is broad in scope; some is integrated, some is not; some is highly utilized, some is hardly utilized; some is commercial, some is home grown. The aggregation of all that software is your monitoring technology. What state is your monitoring technology? Is it in line with your business? HanvoverSoft can tell you.

Complex Monitoring Environments

Complexity manifests itself as: Multiple tools; monitoring technology spanning multiple departments – network, server (Windows, Unix, main frame), telecom, security, applications, etc.; interdepartmental politics; and more. We cut through these complexities. Our report provides a realistic assessment of what is really integrated and what really needs integrated in the enterprise. Discover how to achieve fully integrated monitoring. Don't let complexity obscure your global view of the enterprise.

Is this your Monitoring Coverage? You can improve it.

HanoverSoft's APD Methodology

We provide the three step APD Methodology to understand the state of your enterprise to align it with your business needs:

1) **Assess** your monitoring technology for its real state
2) **Plan** for unifying the technology to a single vision
3) **Deploy** the needed changes via top notch professionals

Benefits

➔ Visibility into the effectiveness of monitoring technology in your organization
➔ Determination of how well integrated your technology is
➔ Recommendations for better integration to make monitoring efficient, dependable, and comprehensive
➔ Gain a vision – a game plan – on how to achieve holistic monitoring of your enterprise's technology
➔ Access to state of the art monitoring solutions and top integration experts
➔ Assurance that your valuable enterprise assets are monitored

IT Monitoring Check-up

Do you have …
… **visibility** into your IT resources?
… **comprehensive** monitoring coverage?
… monitoring tools **integrated** well?
… monitoring **aligned** with business needs?
… **reliable** monitoring?
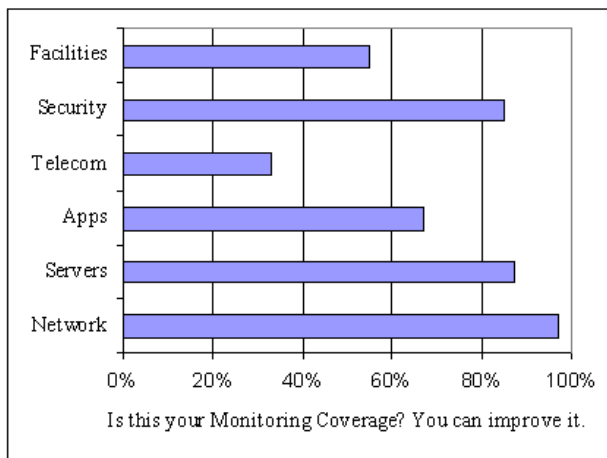
It's time for a check-up.

Let HanoverSoft assess your enterprise. We will help you get back on track – aligning IT monitoring with business needs. Know the real status of your IT.

Deliverables

The service is provided in three steps. At the end of each step, you receive
➔ a thorough written report and
➔ a presentation to the CIO and staff.
The report and presentation are filled with
➔ real status,
➔ useful comments, and
➔ valuable recommendations
from industry experts, specific to your enterprise and business needs.

Services Description

Engage HanoverSoft to deliver these services progressively – assess, plan, deploy. Each step forward provides solid results.

Assess

Enterprise monitoring technology assessment for the CIO. Your enterprise has many monitoring tools in place. Monitoring covers your network, telecom, security, servers, applications, facilities, and more. However, not all monitoring is consolidated into a single tool in one data center. This assessment reviews your current monitoring technology so you know what you have and what you don't have with respect to FCAPS (Fault, Configuration, Accounting, Performance, and Security) management disciplines. Assessment concludes with a thorough report and presentation to the CIO.

Plan

Continuing work after the Assessment, you need a vision of how you can unify these monitoring technologies to align IT monitoring with your business needs. The vision will be assembled specific to your enterprise in a report and presentation to the CIO.

Deploy

Continuing work from the Plan, you need to realize that vision. This may involve systems integration, software development, or project management of your resources augmented by our resources. The specific scope of work will be determined upfront and managed throughout. The deployment will conclude when the scope is complete. The deployment will be documented and project summary provided to the CIO. When complete, your IT monitoring will be aligned with your business needs.

After completing these three services, your enterprise monitoring will be comprehensive, holistic, and reliable.

Staff Impact

Any project of this nature likely impacts your staff. We believe in setting expectations before the project has begun. Our consultant will briefly meet with each *department leader* in charge of monitoring technology. Our consultant will also meet with each *technology owner* for less than half a day. The more monitoring technology applications in your enterprise, the more time our assessment requires. We know your team's time is scarce and valuable – we will respect that!

What About the Competition?

We at HanoverSoft know we have a top notch team, offering our quality service at a good rate to fit your budget. We respect our competition, but we know that we can produce results in shorter time, with less disruption to your staff, and well within budget. That's why we know you'll call us back!

Credentials
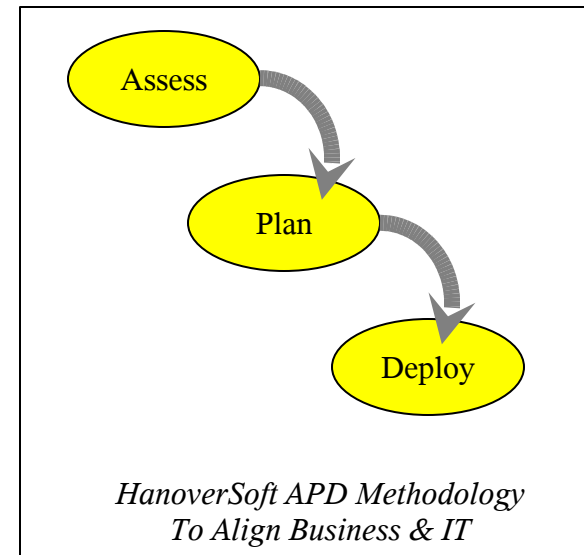
The people behind HanoverSoft are solid:
Experience – Over 15 years in network/server/ application/security management
Certified – CISSP, OpenView Assoc., NetView Assoc.
Customer Oriented – 50+ engagements, 200+ visits
Speaker – guest speaker at 5+ conferences
Author – 20+ technology management white papers

*HanoverSoft APD Methodology
To Align Business & IT*

Next Steps:

- ❑ Contact HanoverSoft at +1 919-270-6712
- ❑ Schedule preliminary meeting to discuss your needs
- ❑ Engage HanoverSoft to get you back on track

HanoverSoft
405 Knob Ct.
Chapel Hill, NC 27517, USA

www.hanoversoft.com

mta@hanoversoft.com
+1 919-270-6712